



## SJF Ventures celebrates 20 years of impact.

We are excited to share that 2019 marks SJF Ventures' 20<sup>th</sup> anniversary! Since 1999, SJF has partnered with high-growth businesses to drive lasting, positive changes.

### 20 Years of Investing in High Growth, Positive Impact Companies

\$260 million raised across four funds.



63 SJF portfolio companies.



12,276 workers employed at SJF portfolio companies.



### 20 Years of Delivering Strong Results

9,282 quality jobs created by SJF portfolio companies.



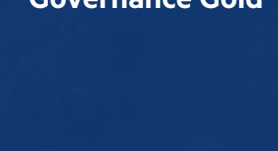
> 2.4 million tons of CO2 mitigated by SJF portfolio companies annually.



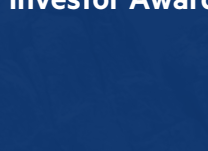
\$17M Fund I



\$125M Fund IV



Environment Platinum & Gold; Governance Gold



### Select Mission-Aligned Exits

Portfolium

INSTRUCTURE

TransLoc®



FORD SMART MOBILITY

NEXTracker



T T M

ImagineLearning

MEDPAGE TODAY

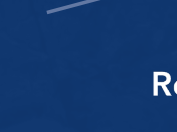
EVERYDAY HEALTH



Bayard & Capital



TREAT Irrigation



Recology



### Mitigating Climate Change

An early solar investor, SJF continues to accelerate the transition from fossil fuels to clean energy sources.

72 million public transit rides made more efficient by TransLoc's technology.



>1,700 MW solar & wind facilities developed and constructed by Community Energy.



18 GW solar trackers sold or installed worldwide by NEXTracker.



10% - 30% energy savings for restaurants and retail stores by EnTouch Controls.



### Advancing Education Access & Outcomes

SJF remains committed to enhancing the quality, accessibility, and affordability of educational institutions.

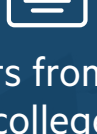
> 4 million students served by Portfolium's student success network.



350,000 English language learners served by Voxy around the world.



> \$2.5 billion financial aid offered to students from RaiseMe partner colleges.



8 million students served by Civitas through its 375 college and university partners.



### Conserving Natural Resources

SJF continues to partner with mission-driven entrepreneurs enabling reuse, recycling, re-manufacturing and composting of goods.

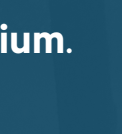
> 1.5 million tons of organic waste composted yearly by Living Earth.



30 million pounds of fiber recycled by TemperPack.



> 150 million feet of cable rejuvenated or reused by Novinium.



53 million used wireless devices collected by Hyla for reuse or recycling.



### Improving Health

With a focus on underserved populations and extending care into patients' homes and communities, SJF is carrying forward its efforts to transform the U.S. health care system.

> 100,000 patients provided free Diabetes Prevention Programs via Solera Health.



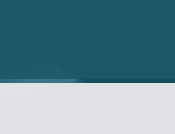
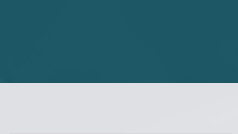
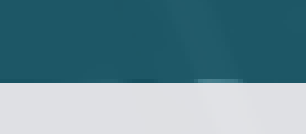
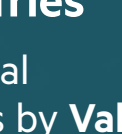
> 100 million health care messages powered by mPulse Mobile each year.



> 3.6 million users in 47 countries enabled digital health access by Validic.



> 100,000 diabetes patients coached by Cecelia Health.



### Growing Sustainable Food

Across agricultural and food supply chains, SJF persists in fostering new models for sustainable and nutritious food production.

#1 USA national brand Organic and all-natural pizza crusts by Rustic Crust.



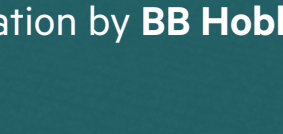
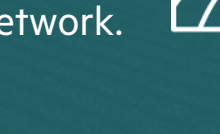
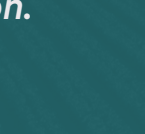
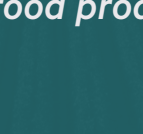
> 100 independent family farms in Vital Farms' supplier network.



> 250 million pasture-raised eggs sold by Vital Farms.



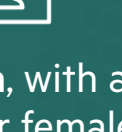
50,000 acres of farmland converted to efficient drip irrigation by BB Hobbs.



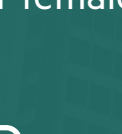
### Creating Greater Economic Access

SJF remains energized to empower workers and build pathways for quality workforce opportunities.

> 3,000 jobs created at Ryla, with an 84% minority and/or female workforce.



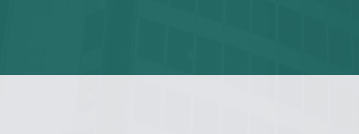
> 200 jobs created in economically distressed areas by ShipMonk.



> 320 remote workers provided high-quality employment by LeadGenius.



> 65,000 Black, Latinx and Native American students & professionals on Jopwell's career advancement platform.



### Building Our Team Across the U.S.



Alan Kelley  
Managing Director  
San Francisco



Arrun Kapoor  
Managing Director  
New York



Cody Nystrom  
Managing Director  
Richmond



Dan Geballe  
Principal  
San Francisco



Dave Kirkpatrick  
Managing Director  
Durham



David Griest  
Managing Director  
Seattle



Emma Sissman  
Analyst  
Durham



Jackie Bennett  
Senior Analyst  
Durham



Julie Plowden  
CFO  
Durham



Rick Defieux  
Investment Committee Chair  
New York

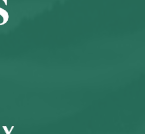
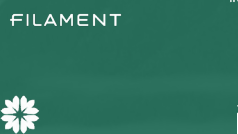


Ricki Friede  
Senior Analyst  
New York



Stephanie Nieman  
Principal  
Durham

### Collaborating with Leading Limited Partners and Advisors



### Accelerating the Impact Investing Industry



Best For The World 2018 Honoree



Nexus Membership



Steering Committee Co-Chair



GLOBAL IMPACT INVESTING NETWORK

We sincerely thank you for your support over the past 20 years. We look forward to many more years of impactful work together!

sjfventures.com | Durham | New York | San Francisco | Seattle